

To: The Honorable Mayor and City Council

From: Mr. Miguel A. Seco, Governmental Affairs Manager



Date: February 14, 2012

RE: REQUEST FROM THE QUALITY EDUCATION ADVISORY BOARD TO
FUND INSTRUCTIONAL PROGRAM ENHANCEMENTS IN SCHOOLS
INCLUDED IN NORTH MIAMI'S EDUCATIONAL COMPACT

RECOMMENDATION

It is recommended that the Mayor and City Council consider a recommendation from the city of North Miami's Quality Education Advisory Board (QEAB) to fund resources that will enhance instructional programs in all schools that are part of the City's Educational Compact.

BACKGROUND

At its meeting of February 6, 2012, the QEAB unanimously approved a recommendation requesting the City Council to fund two instructional enhancement tools: an LLC MimioTeach Interactive System at \$32,312, and Thinking Maps at \$36,879.

ATTACHMENTS

Quotes and proposals

February 2, 2012

Quality Educational Advisory Board
City of North Miami
776 NE 125 Street
North Miami, FL 33161

Dear QEAB Members:

At your request, a wish list of resources to enhance the instructional programs in the schools within the City of North Miami QEAB Compact was compiled. Each of the fourteen schools participated and provided their invaluable input.

Sample Quotes/Proposals are attached for your review. This information will be provided at the next QEAB Meeting scheduled for Monday, February 6th at 3:30 pm.

- *Thinking Maps*® is a common visual language for learning within and across the disciplines. The program was presented at the North Miami Feeder Pattern meeting in the Fall.

Natural Bridge Elementary and North Miami Senior High School have the *Thinking Maps*® program in place in their schools. The teachers empower students to identify (on their own) strategic/graphic organizers to address reading and other subject area skills.

- APlus interactive Solutions, LLC *MIMIOTEACH AND MIMIOVOTE SYSTEMS*® converts dry-erase boards into an interactive instructional technology display with student response capability.

Respectfully Submitted,

A handwritten signature in cursive script, reading "Agenoria T. Powell".

Agenoria T. Powell, Principal

Linda Lentin K-8 Center

APlus Interactive Solutions LLC
5500 Military Trail #22-110
Jupiter, FL 33458
(561) 630-7047



MimioTeach Interactive System

What if you didn't have to buy an interactive whiteboard to get an interactive whiteboard?

Mimio innovation makes it possible. We put technology on the whiteboard, not in the whiteboard. You don't need to buy and set up complicated and expensive equipment.

With a **MimioTeach™ interactive system** you can:

- Mount it to your whiteboard magnetically, so it's easy to move it to different classrooms or remove it for safekeeping.
- Concentrate on being a teacher, not a techie.
- Create engaging, student-centered, interactive lessons with the included MimioStudio software.
- Enjoy all the tools you need to encourage active learning.
- Be certain that its rugged design will help it last through years of classroom use.
- Meet the requirements of your school budget.

The patented MimioTeach stylus is a slender, ergonomic pen that:

- Fits comfortably in hands of all sizes.
- Lets you control the information on your computer from your whiteboard, without wires.
- Works automatically, so there's no learning curve.
- Recharges automatically in the MimioTeach bar.

For more information, please visit <http://www.aplusinteractive.com/products>

MimioVote Assessment System

What if your assessment tools could accurately measure student understanding on the spot, with maximum class participation?

Why the **MimioVote™ assessment system** does it better for you:

- Track progress through instant feedback as well as scores tallied over time.
- Download student results into spreadsheets and lesson plans, for clear achievement records.
- Place handsets anywhere in the storage tray to renumber automatically.
- Ensure student accuracy, since only appropriate answer buttons light up.
- Choose teacher-led or self-paced testing.
- Count on excellent testing options for all grades.
- Easily import standard tests and publisher's content.
- Take advantage of the system's compatibility with Microsoft PowerPoint.
- Each handset has a Lithium-Ion battery which recharges when placed in storage tray.

APlus Interactive Solutions LLC
5500 Military Trail #22-110
Jupiter, FL 33458
Office: (561) 630-7047
Fax: (866) 625-3031

Quote

Date 2/3/2012
Quote # 1411

Name / Address

Linda Lentin K-8 Center
14312 NE 2nd Ct
North Miami Beach, FL 33161
Attention: Mary Cooper

Quote Expires

3/4/2012

Terms

Net 30

Part #	Description	Rate	Qty	Total
1762261	MimioTeach - SPECIAL MIAMI-DADE PRICING (\$734 + \$15 Shipping WAIVED)	734.00	14	10,276.00
1762263	MimioVote 24 handsets - SPECIAL MIAMI-DADE PRICING (\$1574 + \$31 Shipping WAIVED)	1,574.00	14	22,036.00
Training	Initial Onsite Teacher Training - NO ADDITIONAL CHARGE	0.00		0.00
Vendor#	** APlus Interactive Solutions - Miami Vendor #651-3451 ** Tax Exempt	0.00 0.00%		0.00 0.00

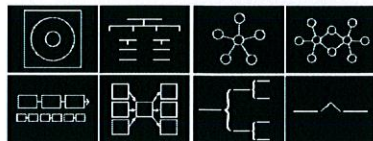
Total

\$32,312.00

APlus Interactive Solutions LLC
contact@aplusinteractive.com
www.aplusinteractive.com

Phone 561-630-7047
Fax 866-625-3031

PLEASE NOTE: Packaging, shipping and handling fees are not included unless specifically stated.
Prices and availability subject to change without notice.
Ship dates are approximations and are not guarantees.



Thinking Maps®

INCORPORATED

February 8, 2012

Ms. Agenoria T. Powell, Principal
Linda Lentin K-8 Center
All Principals of School in North Miami Feeder Pattern

Thank you so much for your interest to “pilot” Thinking Maps in selected grades for your North Miami Senior High School feeder pattern. I am confident that these visual constructs will dramatically impact student academic achievement in ALL content areas and raise the level of critical and creative thinking among your students. I am also certain that once you complete the “pilot” and collect the data that your schools will want to bring the Thinking Maps training to each grade level and content teacher on their campuses. Thinking Maps, Inc. knows that school-wide implementation is paramount to optimal success.

Attached to the electronic mail you will find one quote for implementation. The quote includes 35 teachers to be Trained Trainers and redeliver the professional development to the identified schools/grade levels in your Memorandum. Please note that I was able to adjust the cost from a per person registration fee because you will be able to host the training in one of your schools versus my company having to secure a host facility.

The quote also includes 106 *Thinking Maps: A Language for Learning* manuals that your trained trainers will need to redeliver the training to their identified grade level/school. In your Memorandum, the costs for shipping and handling of the manuals were not included, so you will notice that there is an additional fee for this. The manuals can be shipped to the separate schools. The total cost for the initial role out of Thinking Maps TOT is \$36,879.90.

As your Miami-Dade Marketing Representative, I am here to serve and support you with any information, research, or documents you need as you seek funding from the Educational Compact of the City of North Miami and the North Miami Quality Education Board. Please do not hesitate to contact me.

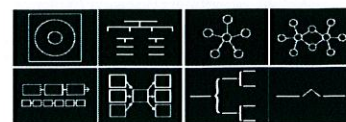
Sincerely,

James Dean, Ed.S.
james@thinkingmaps.com
www.thinkingmaps.com

401 Cascade Pointe Lane • Cary, NC 27513
(561)329-2245 • (800) 243-9169 • Fax (561)258.2945

Thinking Maps® Training of Trainers Cost Analysis

School/District: NMSHS Feeder Pattern/Miami-Dade Public Schools
Contact: Ms. Agenoria Powell, Principal
Address:
Date: January 27, 2012
Phone/Fax: 305-891-8649
Levels: K-8
Created by: James Dean, Marketing Representative - james@thinkingmaps.com



Thinking Maps®
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I. Materials

<u>Quantity</u>	<u>Grade</u>	<u>Title</u>	<u>Price</u>	<u>Total</u>
35	K-12	<u>Thinking Maps: LFL Trainers Guide</u>	\$250.00	\$8,750.00
106	K-12	<u>Thinking Maps: A Language for Learning</u>	\$125.00	\$13,250.00
35	K-12	<u>Cooperative Desk Maps</u>	\$69.00	\$2,415.00
			Materials Subtotal	\$24,415.00
			*6% Shipping/Handling (\$5.00 Minimum)	\$1,464.90
			Materials Total	\$25,879.90

II. Staff Development

Number of Days

5	T.O.T. Training Days**	\$2,000.00	\$10,000.00
	2 Approximate Airfares	\$1,000.00	\$1,000.00
Grand Total			\$36,879.90

Please note, this is a proposal and not an invoice. Upon acceptance of your proposal, we ask that you please submit a purchase order to Thinking Maps for the purchase of your materials.

*Shipping/handling services other than regular UPS will be charged at the following rates:
3-Day Select---8%
2nd Day Air---10%
Overnight Delivery---12%

****Per day fee includes all travel expenses except airfare.**